

BEDFORD PRESS BUSINESS SPOTLIGHT

Rawlings Heating & Cooling, one stop for all your residential and commercial heating and cooling needs

By Jackie Giroux
Reporter

"We're locally owned and operated," said John Rawlings, owner of **Rawlings Heating & Cooling**, located at 9030 Secor Rd., Suite B, in Temperance. "I've been in the business for 35 years."

It's all of his years of experience and that of the Rawlings' technicians, who have gone through rigorous training, that enables **Rawlings Heating & Cooling** to know just what you need to make your home or business comfortable year round.

While they handle both residential and commercial work, John said, "Our main emphasis is on residential replacement and service work, but we can do anything from the smallest humidifier to big commercial boilers." **Rawlings Heating & Cooling** is a Carrier Factory Authorized Dealer.

In addition to the sale and installation of high efficiency boilers, furnaces and air conditioning units, **Rawlings Heating & Cooling** carries and installs humidifiers, dehumidifiers, thermostats and water heaters. They have on hand a wide variety of furnace filters and pads for humidifiers. They also do gas line conversions. John said, "We are a major installer of tankless water heaters that are 96% efficient compared to a standard water heater that is 38% efficient."

"We try to do what is best for you. We sell what fits you best, not just what's

in stock. We see a lot of customers that get high pressured and sold things they don't need or know how to use," John said. Thirty-six month financing is available with approved credit.

"We do residential and commercial duct cleaning," he said. For general duct cleaning he advised that if you haven't had duct cleaning done in five years, it should be done. If you have cats and dogs, it should be done yearly.

John added that ducts that need cleaning are the biggest cause of allergy problems and coughs and colds.

Rawlings Heating & Cooling can help its customers who are interested in an energy management system to optimize the performance of their heating and cooling equipment. "We can help them set up controls from their smart phone," John said. They also have the capability to turn up or down controls from their office as well as monitor. "If the air conditioning unit is not performing as it should, we get a message to tell us. We often know there is a problem before the customer does," he said.

Thermal detection for air leakage of homes and buildings is another service **Rawlings Heating & Cooling** offers. They also can check the efficiency of ducts.

To solve problems with indoor air pollutants, **Rawlings Heating & Cooling** can assist the home or business owner with air filtration and fresh air ventilation systems,



The staff at Rawlings Heating & Cooling is ready to help the homeowner or business owner with their heating and cooling needs to ensure year round comfort. L to r: Kyle Hessler, Sarah Schwartz, Travis Houpt, Brenda Scholl, John VanCamp, Sue Brown, Adam Zink and business owner John Rawlings.

humidification, ultraviolet germicidal lights and carbon monoxide detection.

"We service all brands of furnaces, air conditioners, boilers and geothermals. We stock most major parts and equipment," John said. Service trucks are fully stocked and the technicians can generally fix a problem on the first call. If a replacement is needed, the most popular models of furnaces and air conditioners are stocked. If it's an emergency, next day replacement is offered. Same-day replacement is available on water heaters.

Since a problem with heating or cooling equipment can happen at any time, not just during business hours, **Rawlings Heating & Cooling** offers 24-hour emergency service, 365 days a year.

"Our service area is a 20-mile radius of Bedford," John

said. This includes places such as Erie, Ottawa Lake, Ida, Petersburg, Monroe, Sylvania and Toledo.

Technicians are always respectful of the customer's home or business. Shoe covers and drop cloths are used.

It's a well-known fact that preventative maintenance helps equipment last longer and operate more efficiently and may prevent a major breakdown during cold winter weather or hot summer months. Problems can be detected and fixed before becoming a major issue.

Rawlings Heating & Cooling offers a Preferred Maintenance Program to its customers, which includes one furnace and one air conditioner maintenance. The customer doesn't have to remember to schedule the maintenance in the spring for air conditioning units and fall for

heating units because **Rawlings Heating & Cooling** will contact them to schedule an appointment. Additionally, if a repair is needed a discount is available.

Commercially, **Rawlings Heating & Cooling** maintains and services the Bedford Library, Bedford Township buildings, Bedford Fire Department buildings along with Ida Township, Whiteford Fire Department and City of Sylvania buildings.

Rawlings Heating & Cooling employs a staff of 10. "We have NATE (North American Technician Excellence) employees. They have been trained well," John said. The business is fully licensed (Michigan and Ohio) and insured. His sisters, Brenda and Sue, and niece, Sarah, work in the office. The business has an A+ rating with the Better Business Bureau and is a member of the Toledo Heating and Air Conditioning Contractors Association.

Rawlings Heating & Cooling is also a member of the Bedford Business Association and participates in the annual Trade Fair. Be sure to look for their booth this year and stop by to meet them.

John is a Bedford native, growing up on Crabb Rd. After high school he worked in the automotive field and worked at a local car dealer-

ship before getting into the heating and cooling business.

He got his start in the heating and cooling business quite by accident. "A neighbor was in the heating and air conditioning business and knew I wasn't working steadily and asked me to help him for a few hours. I stayed with that company for 11 years," he said.

He participated in a Local 50 apprenticeship program and also attended UT where he studied environmental engineering. To hold his Ohio license he is required to take 10 hours of classes yearly.

John is married to Lois (Eisenmann) who owns her own business, Quilt Heaven. They have shared a building for their businesses, located at the corner of Secor and Temperance roads in Temperance, since 2013.

While the role he now plays in the business is mostly management, John said that he still goes out on some calls. He finds it most rewarding to be able to help people out, especially older people. "That makes you feel good," he said.

Rawlings Heating & Cooling is open from 8 a.m. to 5 p.m. Monday through Friday. To set up an appointment for service, for questions or financing information, call (734) 847-0120. You can view their website at www.rawlingsheating.com to learn more about the business or follow them on Facebook for heating and cooling tips and reminders.

Business Spotlights are published free as a way for the Bedford Press to thank its regular advertisers for their continued support. Spotlights also benefit the advertiser by giving them a chance to promote their business and to provide the local consumer with more information about their business than space permits in an advertisement.

If your business advertises regularly in the Bedford Press and you would like to be featured, please contact us at (734) 856-6680 or email BedfordPress@aol.com. Let potential customers know why they should choose to patronize your business!

OUR LADY OF MOUNT CARMEL CHURCH

8330 Lewis Ave. • Temperance, MI • 734-847-2805

ALL YOU CAN EAT — LENTEN FISH FRY —

Every Friday thru March 18

Located in the Gym
Served 4:30-7:00 p.m.
Dine-In or Carry-Out



All-You-Can-Eat Lake Perch & Shrimp
Choice of Salad & Potato • Vegetable
Roll • Homemade Dessert • Coffee • Lemonade

\$10: 10 yrs. old-Adult • \$5: 3-9 yrs. old • Free: under 3 yrs.
\$5: All You Can Eat Cheese Pizza (if you don't care for fish)

In Loving Memory of JEFF CIOROCH



Gone but not forgotten.
We miss you & love you very much.
We are doing OK & will see you someday.

Love always,
Dawn, Paul, Paul Jr., Stephanie, Trevor,
Alpha, Mister Kitty & Lucky

Morgan Stanley

David L. Fraley II, CMT
Chartered Market Technician
Financial Advisor
7311 Crossleigh Court
Toledo, OH 43617
419-842-5362
d.fraley@morganstanley.com

© 2016 Morgan Stanley Smith Barney LLC. Member SIPC.
CRC89754105/14



Join us for some Easter fun!

SAT., MARCH 19th
10 a.m. - 3 p.m.

Olde Schoolhouse Commons

- Visit & Get Your Picture with the Easter Bunny!
- Free Candy & Coloring Book for Kids!

8336 MONROE ROAD
Corner of Secor Rd. in Lambertville
www.oldschoolhousecommons.com

